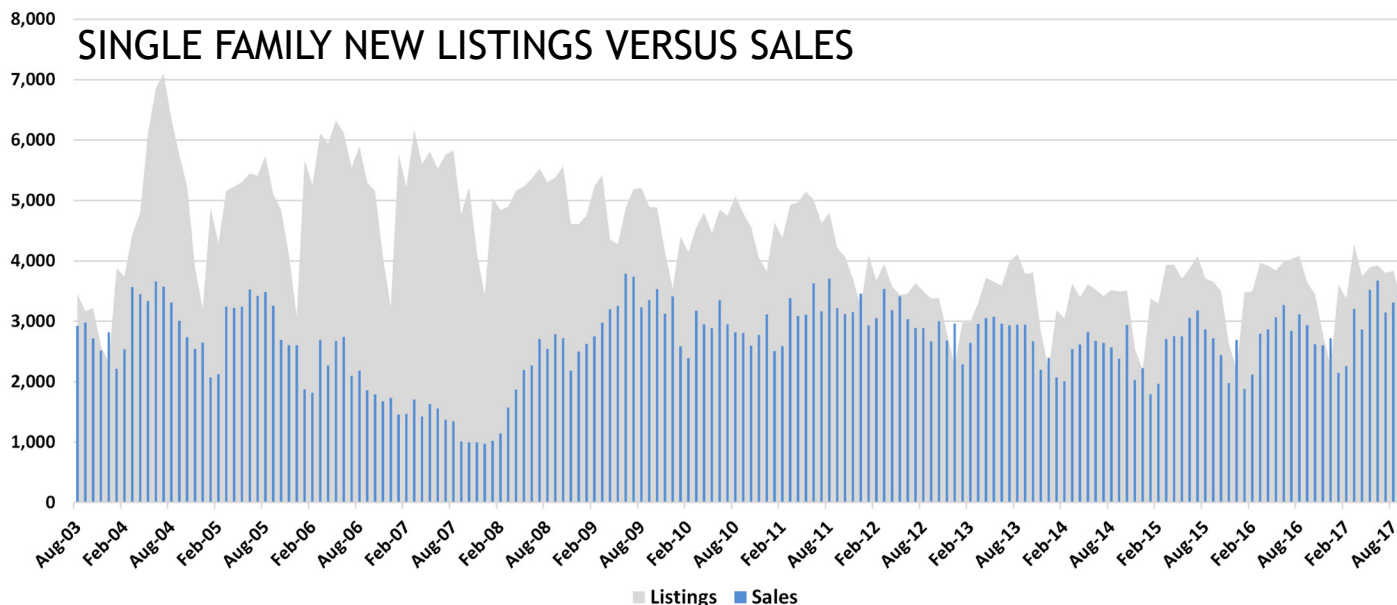


LISTINGS VERSUS SALES



	Listings	Sales
2012		
Jan-12	4,091	2,931
Feb-12	3,674	3,052
Mar-12	3,948	3,534
Apr-12	3,578	3,185
May-12	3,436	3,413
Jun-12	3,458	3,035
Jul-12	3,635	2,887
Aug-12	3,496	2,890
Sep-12	3,377	2,666
Oct-12	3,382	3,003
Nov-12	2,806	2,682
Dec-12	2,260	2,961

	Listings	Sales
2013		
Jan-13	2,981	2,284
Feb-13	2,986	2,640
Mar-13	3,308	2,959
Apr-13	3,720	3,054
May-13	3,652	3,075
Jun-13	3,588	2,964
Jul-13	3,990	2,930
Aug-13	4,112	2,943
Sep-13	3,784	2,943
Oct-13	3,806	2,673
Nov-13	2,828	2,201
Dec-13	2,202	2,394

	Listings	Sales
2014		
Jan-14	3,184	2,068
Feb-14	3,047	2,008
Mar-14	3,624	2,538
Apr-14	3,397	2,615
May-14	3,612	2,825
Jun-14	3,526	2,675
Jul-14	3,419	2,642
Aug-14	3,519	2,568
Sep-14	3,493	2,380
Oct-14	3,511	2,942
Nov-14	2,544	2,031
Dec-14	2,197	2,225

	Listings	Sales
2015		
Jan-15	3,376	1,794
Feb-15	3,299	1,965
Mar-15	3,937	2,707
Apr-15	3,937	2,753
May-15	3,705	2,752
Jun-15	3,875	3,056
Jul-15	4,082	3,178
Aug-15	3,707	2,867
Sep-15	3,656	2,721
Oct-15	3,501	2,442
Nov-15	2,634	1,978
Dec-15	2,198	2,690

	Listings	Sales
2016		
Jan-16	3,480	1,884
Feb-16	3,495	2,118
Mar-16	3,967	2,796
Apr-16	3,921	2,869
May-16	3,842	3,068
Jun-16	3,986	3,271
Jul-16	4,029	2,839
Aug-16	4,081	3,113
Sep-16	3,647	2,935
Oct-16	3,447	2,621
Nov-16	2,793	2,603
Dec-16	2,241	2,720

	Listings	Sales
2017		
Jan-17	3,603	2,149
Feb-17	3,381	2,260
Mar-17	4,272	3,203
Apr-17	3,743	2,867
May-17	3,894	3,520
Jun-17	3,928	3,675
Jul-17	3,802	3,144
Aug-17	3,835	3,309
Sep-17	3,349	2,920
Oct-17		
Nov-17		
Dec-17		

Source: GLVAR, Coldwell Banker Premier Realty
Contact your Coldwell Banker Premier Realty agent for a neighborhood level analysis.